

The Premier Conference and Exposition for
Occupational and Environmental Health and Safety Professionals



exhibitor prospectus

AIHce

2016

**+ INNER HARBOR BALTIMORE
THE BALTIMORE CONVENTION CENTER**

**May 21-May 26 • Expo Days: May 23-25 • AIHce2016.org/expo
GET EXTRA BENEFIT BY RESERVING YOUR SPACE BY JANUARY 21, 2016!**

AIHce2016

EXPO-AT-A-GLANCE

Dates

Sessions: May 21–May 26
Expo: May 23–25

Site

Baltimore Convention Center

Space Rate

\$27.95 – \$31.95 US per sq. ft.

Official Exposition Service Company

Freeman

AIHce Contracted Hotels

Exhibitors using AIHce-contracted hotels and booking through AIHce will receive an unlimited number of booth personnel badges and an allotment of full conference badges based on booth size

Deadlines

- + To maximize your benefits, reserve booth space by January 21, 2016
- + 50% deposit due upon reservation of booth space; applications submitted after January 21, 2016 must be accompanied by full payment

Expo Hours

+ Monday, May 23

9:00 a.m. – 5:30 p.m.

NON-COMPETE HOURS:

- 9:30 a.m. – 10:30 a.m.
- 12:30 p.m. – 2:00 p.m.

+ Tuesday, May 24

9:00 a.m. – 3:00 p.m.

NON-COMPETE HOURS:

- 9:00 a.m. – 10:30 a.m.
- 12:30 p.m. – 2:00 p.m.

+ Wednesday, May 25

8:00 a.m. – 1:30 p.m.

NON-COMPETE HOURS:

- 8:00 a.m. – 10:00 a.m.
- 12:00 p.m. – 1:30 p.m.

Set-Up

+ Saturday, May 21

8:00 a.m. – 5:00 p.m.

+ Sunday, May 22

8:00 a.m. – 5:00 p.m.

+ Monday, May 23

7:00 a.m. – 8:00 a.m.

(Final booth touch-ups only)

Dismantle

+ Wednesday, May 25

1:30 p.m. – 9:00 p.m.

** Expo and non-compete hours subject to slight revision as program finalizes.*

PRESS THE “EASY” BUTTON... RESERVE YOUR BOOTH SPACE ONLINE!

Check out our easy online application to reserve your exhibit space at AIHce2016.org/expo.

American Express, VISA, and MasterCard welcomed

Pathways to Progress

Industry suppliers are the drivers on the pathway to progress. Your cutting-edge technologies and services enable IH/OH professionals worldwide to enhance their careers, drive revenue for their organizations, and, most importantly, *protect worker health*.

Every year, the American Industrial Hygiene Conference and Expo (AIHce) is the destination for thousands of attendees who are responsible for safety, health, and the environment at their organizations, including industrial hygienists, EHS specialists, safety, and risk management professionals.

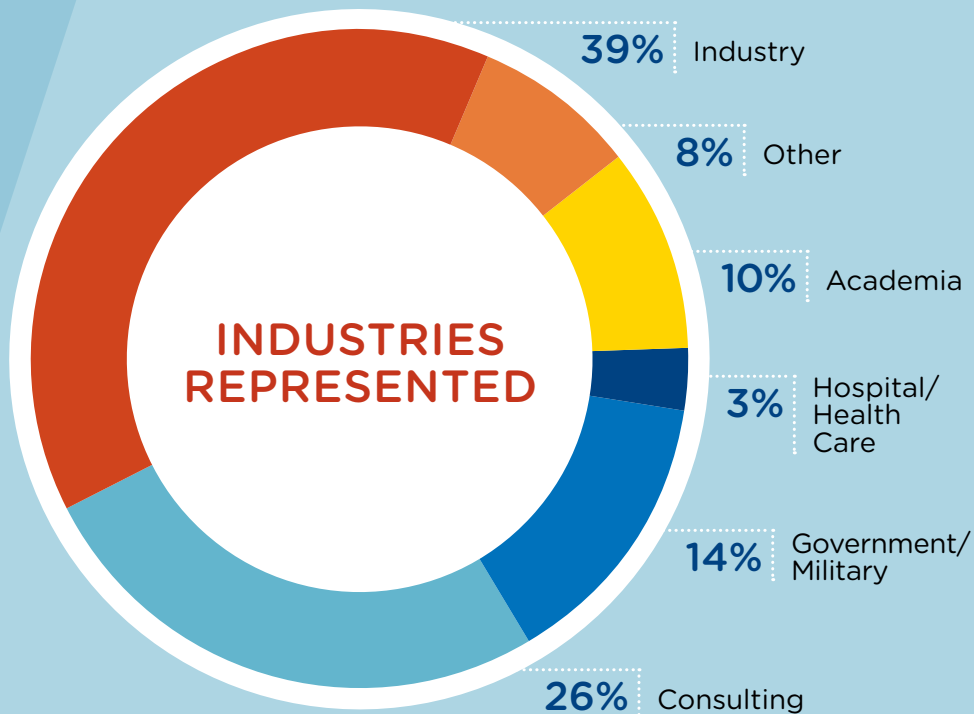
Why Exhibit at AIHce?

- + **Connect with buyers** – more than 90% of AIHce attendees influence purchasing decisions for their companies.
- + **Increase visibility and brand recognition**
- + **Accelerate the buying process** – over 1,400 leads were generated at AIHce 2015!
- + **Get exposure to the latest OEHS information and breakthroughs**
- + **Reach an international audience**
- + **Your competitors will be there** – take advantage of the opportunity to influence IH professionals to prove why your products and/or services are the better choice.
- + **MOST IMPORTANTLY... Because you are a SOLUTIONS provider** – Your company plays an important role in worker safety, and we value what you bring to the table. It's crucial for IH and OEHS professionals to know the latest tools, products, and services available. By exhibiting at AIHce, you will be able to actively partner with decision makers to help them find solutions that will ultimately make the world a safer place.

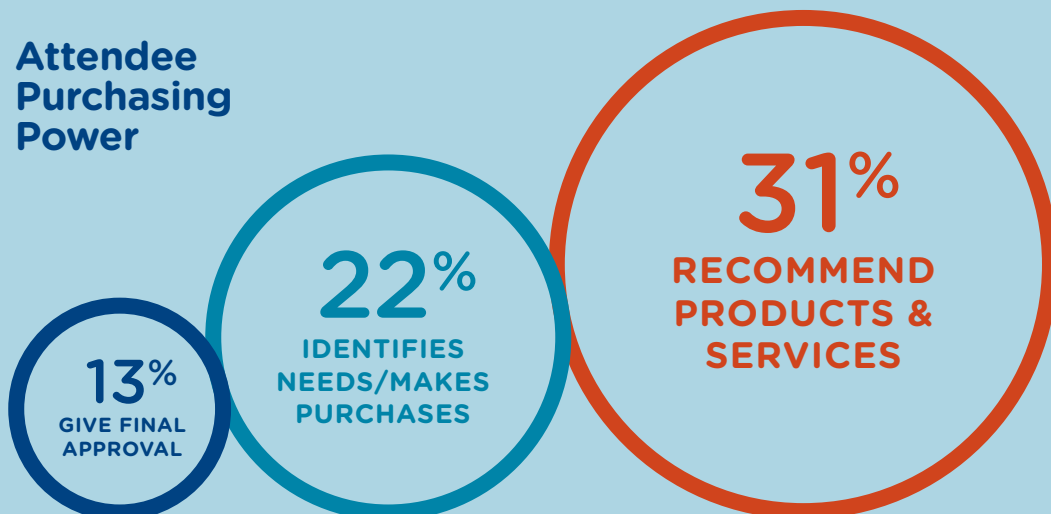
Reserve your space by January 21, 2016 to be listed in the AIHce 2016 Advance Program, mailed to thousands of prospective attendees worldwide.

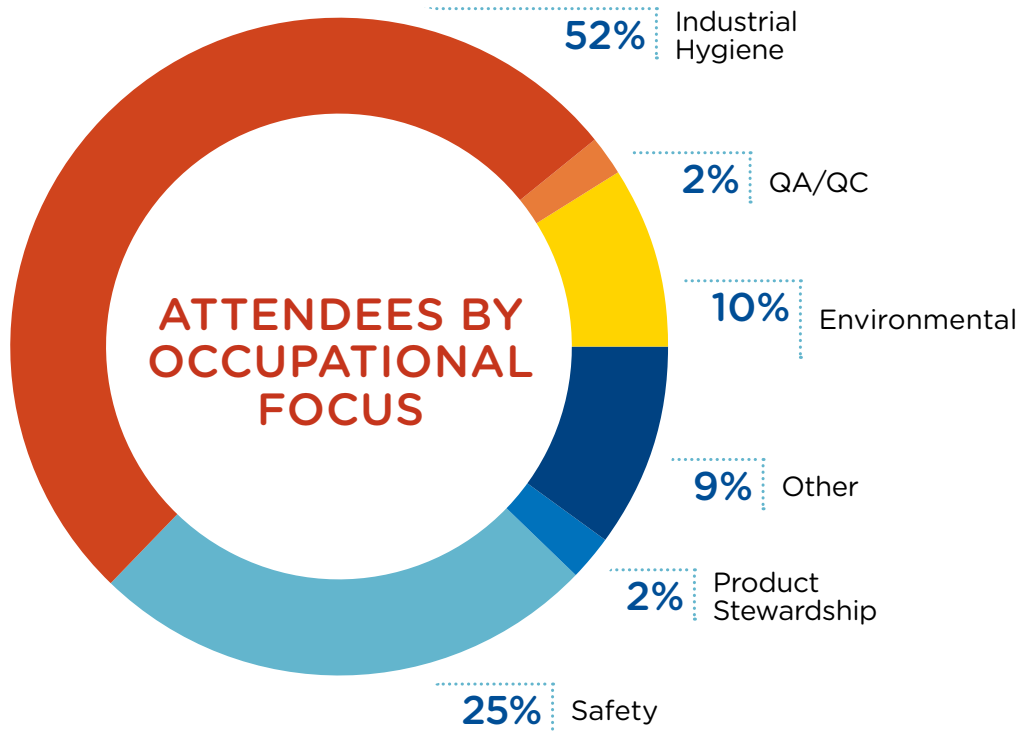
ATTENDEE DEMOGRAPHICS

*Reach Qualified Buyers of
OEHS Products & Services*



Attendee Purchasing Power





Attendees By OEHS Experience



Products & Services Attendees are Looking for

- | | | |
|--------------------------|------------------------------------|------------------------------------|
| Aerosol Technology | Health and Safety Products | Management Consulting |
| Asbestos Abatement | Hazardous Waste Management | Mold Remediation |
| Bioaerosol | Hearing Conservation | Noise Abatement |
| Biological Monitoring | Indoor Air Quality | Occupational Epidemiology |
| Biosafety | Industrial Hygiene Consulting | Occupational Health Consulting |
| Communication/Training | Insurance | Product Health and Safety |
| Computer Applications | Ionizing and Nonionizing Radiation | Protective Clothing/Gloves/Eyewear |
| Confined Space | Laboratory Equipment | Respiratory Protection |
| Construction | Laboratory Safety and Health | Risk Exposure Assessment |
| Consulting | Laboratory Services | Safety |
| Education/Training | Lead and Lead Abatement | Sampling, Analytical Equipment |
| Emergency Response | Legal Services | Toxicology |
| Environmental | | |
| Environmental Consulting | | |
| Ergonomics | | |

PROVEN TRAFFIC BUILDERS BRING ATTENDEES TO THE EXPO

Exhibit Package Includes

- + Standard draped back wall, side rails, and identification sign
- + Aisle carpeting
- + Free Expo Only registration for five customers
- + Preferred function space
- + Free booth personnel badges and registration allotment for exhibitors booking through AIHce housing*
- + Use of exhibitor lounge during show hours
- + Early sign up for AIHce 2017 in Seattle, Washington

Traffic Building Activities

- + Daily non-compete expo time
- + Monday Welcome Reception in the Expo
- + Daily catered refreshment breaks
- + Learning Pavilion presentations
- + Daily prize drawings
- + Technical and graduate posters in the Expo
- + Show floor lounges and charging stations to relax and network
- + AIHA® and ACGIH® booths in the Expo

Plus...

- + Free post-show mailing lists for exhibitors who book all personnel through AIHce housing
- + Free listing on AIHce virtual expo before and after the show
- + Free Company listing in the Official Show Directory (reservation form must be received by March 25, 2016)
- + Free listing in AIHA Annual Buyers Guide

*Exhibitors using AIHce contracted hotels and booking through AIHce Housing Bureau will receive an unlimited number of booth personnel badges and an allotment of full conference badges based on booth size (*2 for 10x10 booth, 3 for 10x20 booth, and 4 for 300+ square feet*).

A \$200 registration fee per badge will apply if hotel room is not booked through AIHce Housing.

DON'T MISS OUT. RESERVE YOUR SPACE TODAY!

Space is assigned on a first-come, first-served basis

LOCATION:
Baltimore
Convention Center
Inner Harbor Baltimore

2016 BOOTH FEES:
\$2,795 - \$3,195 US -
10x10 booth
(\$27.95 - \$31.95 per sq. ft.)

How to Reserve Exhibit Space

1 RESERVE A BOOTH ONLINE.

Returning exhibitors can select [RENEW MY BOOTH](#) to renew their booth profile from AIHce 2015 online. New exhibitors select [I NEED SPACE](#) to complete the simple application and make payment by credit card.

Once you have completed the online application, an email will be sent to confirm your reservation.

2 RESERVE A BOOTH BY MAIL OR FAX.

Visit [our AIHce 2016 Expo page](#) to download and print a hard copy of the application. Complete and return the signed application (making sure to also initial page two) via mail, email, or fax with payment in the form of credit card or check payable to the American Industrial Hygiene Association (AIHA).

Payment Schedule

Deposit: To be considered for exhibit space, all applications for commercial exhibit space must be accompanied by a 50% deposit per 10 ft. x 10 ft. booth (payable to the American Industrial Hygiene Association (AIHA) in U.S. funds drawn on a U.S. bank). The full balance is due on January 21, 2016. All applications received after January 21, 2016 must include full payment.

The American Industrial Hygiene Association (AIHA) accepts payment by check, Visa, MasterCard, or American Express. Selected exhibitors will be notified of their booth location. Non-selected applicants will receive a full payment refund based on the method of payment.

Questions

If you have questions about or need assistance with the application process, please contact the AIHA exhibit office:

BUSINESS DEVELOPMENT MANAGER

Laura Cilano Garcia | EMAIL: lgarcia@aiha.org | DIRECT: +1 703.846.0748

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For more information about exhibiting or sponsoring AIHA 2016, please visit AIHce2016.org/expo

Your competitors will be here. **Will you?**

3E

3M

A.P. Buck Inc.

ABET

Actio Corporation

Aerobiology Laboratory
Associates, Inc.

Air Systems International

AirClean Systems

Airy Technology

AllOne Health

ALS Environmental

Amec Foster Wheeler

American Board of
Industrial Hygiene

American Heart
Association

Analytics Corporation

Apollo Performance
Gloves

Argus-Hazco

Arizona Instrument LLC

Assay Technology, Inc. /
AT Labs / MNR Services

Assured Bio Labs, LLC

Atlas Injury Prevention
Solutions

Baseline a MOCON
Company

Board of Certified Safety
Professionals (BCSP)

Bowen EHS, LLC

Bullard

BUREAU VERITAS
NORTH AMERICA, INC.

Casella CEL Inc.

CCOHS

Center for Toxicology
and Environmental
Health, LLC

CGI

Chemwatch Inc.

Colden Corporation

Columbia Southern
University

Compliance Solutions

Contour Design Inc.

Crowcon Detection
Instruments

Dade Moeller

Dakota Software

DataChem Software,
Inc.

DD-Scientific Ltd /
N.E.T. srl

Draeger Safety, Inc.

DuPont Protection
Technologies

E.A.R., Inc.

Edge Eyewear

EMLab P&K +
TestAmerica

EMSL Analytical, Inc.

Enovative Technologies

Environmental Hazards
Services, LLC

Erlab, Inc.

ESIS, Inc. - Health, Safety
& Environmental Services

Euro Safety & Health

Examinetics, Inc.

Fauske & Associates, LLC

Fiberlock Technologies,
Inc.

Fike Analytical
Technologies, LLC

Gas Clip Technologies,
Inc.

Gasmet Technologies
Inc.

GASTEC Corporation

GfG Instrumentation, Inc.

Global Language
Translations and
Consulting, Inc.

GoatThroat Pumps

Golder Associates Inc.

GrayWolf Sensing
Solutions

HCI Health, Inc.

Health Physics Society

Honeywell Analytics

ILC Dover LP

INDOOR
Biotechnologies, Inc.

Industrial Hygiene News/
Rimbach Publishing Inc.

Industrial Scientific
Corporation

Industrial Sunscreen

Innolytics, LLC

Interactive Safety
Products, Inc./Gentex

International Safety
Systems, Inc.

Ion Science Inc.

Johns Hopkins
Bloomberg School of
Public Health

Kanomax USA, Inc.

Kinetics Noise Control
Kitagawa America, LLC
Labconco Corporation
Lac-Mac Limited
Lakeland Industries
Larson Davis
Liberty Mutual Insurance
Macurco
Magid
Markes International, Inc.
Medgate, Inc.
Mesa Laboratories Inc.
Met One Instruments, Inc.
Miller Electric Mfg Co
Morphix Technologies
Mountain & Plains ERC
and Center for Health,
Work & Environment
MSA
MSDSonline
Mycometer, Inc.
National Registry of
Certified Chemists
Nanozen
NARDA Safety Test
Solutions
Netronix, Inc
Nextteq, LLC
NIOSH
Noise Control
Engineering, LLC
Occupational Health &
Safety
OHD, Inc.
Open Range Software
LLC

Otto Trading Inc
PathCon Laboratories
Phonak LLC
Pine
ProcessMAP
Protective Industrial
Products, Inc.
QuanTEM Laboratories
RAECO Rents
Restek Corp
RightAnswer.com
RJ Lee Group, Inc.
RKI Instruments
RMCOEH - University of
Utah
S.E. International, Inc.
SafeBridge Consultants,
Inc
SafeTec Compliance
Systems
SanAir Technologies
Laboratory, Inc.
Sandler Occupational
Medicine Associates
Scientific Analytical
Institute, Inc.
Scott Safety
SDSpro
Sensidyne, LP
SGS Galson Laboratories
Shoes For Crews
Sibata USA Inc.
Sigma-Aldrich/Supelco
SiteHawk
SKC Inc.
Sper Scientific

Spiramid, LLC
SW Safety Solutions Inc.
T K Group - On-site
Medical Services
Taylor & Francis Inc.
Terracon Consultants Inc.
Thermo Scientific
Tiger-Vac Inc. (USA)
Total Safety
ToxPlanet
Travelers Laboratory
TSI, Inc.
U.S. Micro-Solutions,
Inc.
UL Workplace Health &
Safety
Uniphos Envirotronic,
Inc.
University of Cincinnati
Environmental and
Occupational Hygiene
University of Illinois/
Great Lakes Centers
for Occupational &
Environmental Safety
& Health
University of Michigan
University of South
Florida Sunshine ERC
University of Toledo,
Dept of Public Health
& Preventive Medicine
University of Washington
- Environmental &
Occupational Health
Sciences
WorkCare, Inc.
Working Concepts, Inc.
Zefon International, Inc.

Reserve your space at
AIHce2016.org/expo

SPONSORSHIP OPPORTUNITIES

Additional Ways to Distinguish Your Company

Platinum, Gold, Silver, and Bronze Sponsorship packages include sponsorship of a premier event/item in Baltimore, plus the opportunity to secure high-visibility advertising, including:



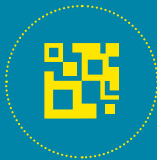
AIHce 2016 FINAL PROGRAM

distributed to thousands of attendees in Baltimore



EMAIL BLASTS

sent to both past and prospective attendees



ON-SITE SIGNAGE WITH QR CODES

placed in high-traffic areas of the conference center



PRESENCE ON AIHce2016.ORG

visited by over 40,000 prospective attendees as they explore the education program, Expo Hall, and prepare for the conference

... AND MUCH MORE!

Sponsorships of individual items also available.

Expo Learning Pavilion Product Demos

For an additional fee, AIHce offers exhibitors an opportunity to demo their products to attendees in a theater in the Expo. Presentations should be physical demonstrations of equipment, instrumentation, etc.

AIHce looks for exhibitors to teach attendees a new skill or application, or show how a product can solve a problem. An invitation to exhibitors will be sent in December, and selections will be made from applications received by February 5, 2016.

Be the solution provider!



Popular Event/Item Sponsorships



AIHce
ON DEMAND



CONFERENCE
MOBILE APP



WIRELESS
INTERNET



AISLE
SIGNS



AIHce
WELCOME
PARTY



REGISTRATION
MATERIALS



RECHARGE
STATIONS



EXPO
LEARNING
PAVILION

Interested in Becoming a Sponsor?

Contact Holly Klarman at (410) 584-1946 or hklarman@networkmediapartners.com

NOTE: The Synergist and AIHce Final Program are the only two magazines officially associated with and being distributed at AIHce. Please keep that in mind as you secure media space for 2016.

Organizational Membership

Establish professional networks with organizational membership in AIHA. Not only can you reach more OEHS professionals, but you also get exclusive benefits like priority points on rebooking your booth space, AIHce registration, and much more.

Add your name to the prestigious group of AIHA organizational members and show your support by joining AIHA. For more information, contact AIHA at (703) 849-8888.

BALTIMORE, MARYLAND

AKA "CHARM CITY"

**#9 World's Best
Waterfront Cities**

(Fodors)



IN THE HEART OF THE MID-ATLANTIC - EASILY ACCESSIBLE BY PLANE, TRAIN OR HIGHWAY.

Home to the Johns Hopkins Education and Research Center (ERC) for Occupational Safety and Health *(Sponsored by NIOSH)*



2nd

**Most Underrated
U.S. City**

(Conde Nast Traveler)



**15th Best Metro Area
for STEM Professionals**

(WalletHub)



**#20 World's
Smartest Cities**

(Business Insider)



Home to the
USS CONSTELLATION

17,000+

Aquatic Animals at the National Aquarium



Best MLB Ballpark

Oriole Park at Camden Yards

(Stadium Journey)